



Missouri NEWS

Auto & Truck Recyclers

Serving the Membership of the Missouri Auto & Truck Recycler Association

October/November 2014

From the President

By Mark Baumgarten

JOIN MATR TODAY!!!

With the deadline winding down and time for an article due, I found myself thinking what should I write about. I thought about writing a piece on the end of summer or possibly something about junkyards and our reputation but I think I will try and encourage everyone that reads this article to either come to the Lake of the Ozarks this year to join our annual meeting and become a member of MATR, or at least think about coming to the Lake of the Ozarks for our annual meeting.

Every time someone hears about a new piece of legislation that passes or a new law that will be going into affect in the near future, the first thing many recyclers do is panic. The second thing you do is call a member of the board of MATR and start asking what they should do. Well, I am going to be the first one to say "Join MATR!" However, if you were already a member of MATR you would have already had an idea or known about the new law that was coming into affect and would have been able to properly prepare for the new law. Each year, as law makers come up with new ideas and potential laws and regulations, it goes through a long process before anything comes about. Typically, during this process, our board has a chance to review these and make suggestions as to whether or not we agree or disagree and our executive director, Randy Scherr, is able to take this information back to Jefferson City and make recommendations on our behalf.

Our annual meeting is coming up the weekend of November 21-23 at Camden at the Lake in Lake Ozark Missouri. We have an excellent speaker, Chad Counts, coming to speak to us and we also have Mark Schrader presenting on STORM WATER RUNOFF COMPLIANCE! For additional information on our meeting and additional information on membership go to matronline.com.

Now, I ask you to reach down deep into your pockets, lol, about 2 buyers fees for a couple of cheap cars at the auction and join this great organization that fights for your rights all year long, each and every year, and become a member. Along with becoming a member, come join us this year at the Lake and have a wonderful time.

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Missouri Auto & Truck Recyclers News

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Legislative Update

By *Brian Bernskoetter*

In August Missourians voted on a number of ballot measures and this Fall there will be even more questions on the ballot from teacher tenure, admissibility of evidence, early voting measures to new checks on gubernatorial power.

The election in November will also set into motion the leadership and structure of the Missouri General Assembly. It is widely believed that Republicans will maintain control of the both the House of Representatives and the Senate. The Republicans currently have a veto-proof majority (110 – 53) in the House and Senate (23-8 with two vacancies).

Many Leadership positions have already been established. In the House, Representative John

Diehl (R - Town & Country) will be the Speaker, Representative Todd Richardson (R - Poplar Bluff) will be Majority Floor Leader and Representative Denny Hoskins (R - Warrensburg) will be Speaker Pro Tem.

The Senate isn't likely to experience any significant changes in leadership from last year when Senator Tom Dempsey (R - St. Peters) served as President Pro Tem and Senator Ron Richard (R - Joplin) served as Majority Floor Leader.

Senator Mike Kehoe (R - Jefferson City), Chairman of the Senate Transportation Committee (where bills of interest typically are referred), will very likely win his reelection bid and continue to chair that committee. On the House side, the current chair of the House

Transportation Committee, Representative Dave Schatz (R - Sullivan) is running for a senate seat so there will be a new chairman next year. There is no clear favorite to replace Representative Schatz as House Transportation Committee Chair but the most likely replacements would be Representative Glen Kolkmeier (R - Odessa) or Representative Bart Korman (R - High Hill).

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Make Plans NOW to Attend the 2014 MATR Annual Meeting

November 21-23, 2014

at Camden on the Lake, Lake Ozark, MO



The MATR 40th Annual Convention, Meeting and Trade Show will be Nov 21-23, 2014 at Camden on the Lake, Lake Ozark, MO.

We are looking forward to having you join us as a Missouri Automotive Recycler, an Exhibitor and/or Sponsor of a function at our Trade Show & Annual Meeting

Friday, November 21, 2014

4:00 PM—6:00 PM Registration and Check-in
6:00 PM—7:30 PM Reception & Tour Exhibits

Saturday, November 22, 2014

7:30 AM—9:30 AM Breakfast & Tour Exhibits
Sponsored by MCI Cores

9:30 AM—10:15 AM Annual Membership Meeting

- Election of Officers and Directors
- Legislative Update
- Elections Update
- Membership Update
- Association Activities Update

10:15 AM—10:30 AM Break
Sponsored by Rebuilders Automotive Supply

10:30 AM.—11:30 AM ***Huffin & Puffin but Going Nowhere***
Chad Counts, Westlake Village, CA

11:30 AM—1:00 PM Lunch & Tour Exhibits

1:00 PM—2:00 PM ***Storm Water Runoff Compliance***
Mark Schrader, CECM, PDC Laboratories, Inc., Florissant, MO

2:00 PM—3:00 PM ***Managing in the Digital Age***
Chad Counts, Westlake Village, CA

6:30 PM—7:00 PM Cocktails
Sponsored by Car-Part.com

7:00 PM—8:30 PM Dinner

7:45 PM—8:45PM Unique Comedy of Jim Barber

Sunday, November 23, 2014

11:00 AM Hotel check-out

Additional Registration information/details can also be found on our website
<http://www.matronline.com/convention.html>

Make Plans Now To Attend

November 21-23, 2014 at Camden

Exhibitor's Registration

Exhibitors receive one skirted table, 2 chairs, and a trash can. If your exhibit will require additional items or special setup please contact Camden on the Lake directly.

Company _____

Address _____

City/St/Zip _____

Phone: _____

Email: _____

Exhibitor Contact: _____

Booth Attendant(s): _____

Special Needs: _____

NOTE: Exhibits may be set up any time after 12:00 p.m. on Friday, Nov. 21 and can be taken down after 1:00 p.m. on Saturday, Nov. 22.

Exhibitor's Signature

Date

Exhibitor Space **\$335.00**

Exhibitor Meal Package

Quantity _____ x \$110.00 = \$ _____

(Includes Friday Reception, Saturday Breakfast, Lunch, & Dinner for one Exhibitor)

Total Enclosed \$ _____

Please Return This Form Along With Your Check to:

MATR
P.O. Box 1072
Jefferson City, MO 65102
FAX: (573) 636-9749

For More Information

Call: 573-636-2822
Email: info@matronline.com
Web: www.matronline.com/convention

Hotel Info

Camden on the Lake
2359 Bitter Lake
Lake Ozark, MO 65049
Phone: 573-636-2822

When you call to make your room reservation, please mention you are with the Missouri Auto and Truck Show to receive a discounted rate of \$99.

Room block expires October 22, 2014.

Sponsorship

To learn about the sponsorship opportunities, please contact MATR at:

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P.O. Box 1072
Jefferson City, MO 65102
Phone: 573-636-2822
Fax: (573) 636-9749
Email: info@matronline.com
Web: www.matronline.com



The MATR Annual Meeting

Men on the Lake, Lake Ozark, MO

Information

Men on the Lake

1000 Sweet Rd
Lake Ozark, MO 65049
Phone: (573) 365-5620

When making a reservation, mention you are a member of the Black Recycling group to get our special rate.

2014

Registration Options

Registration opportunities available, including:

Registration from
Company/convention

Registration Options

Registration includes: Friday evening reception, Saturday breakfast, Saturday lunch, Saturday evening reception, dinner, and entertainment.

	<i>Number</i>	<i>Cost</i>	<i>Total</i>
Member	_____	\$245.00	_____
Non-Member	_____	\$270.00	_____
Additional Staff	_____	\$185.00	_____
Spouse/Guest	_____	\$150.00	_____
Child (ages 5-11; under 5 is no charge)	_____	\$45.00	_____
		<i>Total Enclosed</i>	\$ _____

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Please **Print** names as they are to appear on your name tags

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Membership Renewal Notices have been sent out. Please send in your renewal today!



MISSOURI AUTO & TRUCK RECYCLER MEMBERSHIP APPLICATION

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- The MATR retains the services of legislative counsel in Jefferson City to monitor proposed new laws, changes in laws and proposed rule changes.
- The MATR publishes a newsletter 6 times a year at no charge with the latest information on business tips on subjects ranging from insurance, to updates on new products and services and more.

- The MATR maintains a worldwide web site at www.matronline.com featuring information about the industry for consumers, a membership and associate member on-line roster with direct links to their web sites.
- The MATR produces an annual convention & trade show featuring exhibitors showing off their latest
- The MATR maintains an office reachable 24 hours a day, 7 days a week by phone or fax
- All this and more for only \$400.00 a year!

Date of Application: _____

New Member

Renewal

Company Name: _____

Mailing Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____ Fax: _____

Owner/Key Contact _____

E-Mail: _____

Active/Regular Membership: 1) Applicant must be any individual, corporation, firm, partnership, incorporated or unincorporated association or any other legal or commercial entity with ownership interest in an automobile and truck recycling business operated within the State of Missouri, 2) holds a valid Missouri salvage dealers license, and 3) derives a substantial portion of the income from the dismantling, sale and/or exchange of used automobile and truck parts provided, however, that a person, who does not possess an ownership interest in an automobile and truck recycling business operated within the State of Missouri but who is engaged as the full-time manager of such a business and would otherwise qualify for membership, with the written consent of the owner thereof not be denied membership.

Associate Membership: Any entity or person not meeting the eligibility requirements for active membership as herein above provided shall upon the approval of the Membership Committee be eligible to become an Associate Member of the Association.

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Additional Locations are charged \$200.00 annually

Thank you for your support!



MATR Dates of Interest

October 2014

19-25 ARA Convention
Nashville, TN

November 2014

21-23 MATR Annual Meeting
Camden on the Lake
Lake Ozark, MO

MATR Associate Members

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Alter Metal Recycling
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712-328-2601

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Springfield, MO
417-869-7372

Southern Metal Processing
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Visit our website for full contact information www.matronline.com

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573-442-4343

Al's Auto Salvage & Sales
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Auto Parts Company
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B & B Import Auto
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B & W Truck Repair, Inc.
573-393-2357

Brock Auto Parts & Recycling
314-371-4818

Countryside Auto & Truck Parts
636-928-6792

County Line Auto Parts
816-697-3535

Davis Auto Wrecking
816-229-3432

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573-379-5438

E & J Auto Salvage
636-479-4132

Fierge Auto Sales
800-252-9025

Forty Three Auto Recycling
417-781-7904

Frontier Auto & Truck Parts
660-359-3888

H & W Auto Parts
417-865-5747

Higbee Auto Service
660-456-7201

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417-725-5296

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Jack's Auto Salvage
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Johannes Auto Sales, Inc.
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Late Model Auto Parts
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Liberty Auto Salvage Co.
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LKQ Four States
417-624-8246

LKQ Heavy Truck Marshfield
417-859-6349

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Mott Auto
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St. Louis**
916-681-3463

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Rich Industries
816-861-3200

Rogers Wrecking & Salvage
417-532-7460

Sorrels Auto & Truck Parts
573-445-4451

St. James Auto & Truck Parts, LLC
800-264-3294

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877-238-7409

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417-623-3255

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ARA News

From Automotive Recycling Weekly

Automobile Manufacturers Launch Vin-Based Recall Databases

Consumers can now input their light vehicle or motorcycle Vehicle Identification Number (VIN) into a central database and find out if their vehicle has a safety defect. Automobile manufacturers were mandated by the U.S. Department of Transportation's (DOT) National Highway Traffic Safety Administration (NHTSA) to produce a VIN-based lookup tool for consumers by August 20, 2014. This new tool can be accessed through the www.safercar.gov/vinlookup website which went live last week. In addition, all manufacturers of light vehicles and motorcycles must provide a VIN-based search capability for uncompleted recalls on their own websites and it must be updated on a weekly basis. This new mandate was included in the MAP-21 legislation passed last year and reported on frequently in this newsletter. The importance of the new look-up tool to improving the automotive parts recall process and making it more transparent has increased in light of the recent deluge of recalls. ARA continues working with NHTSA, Congress and the automakers to build on this transparency and require that the OEMs provide part number and build sheet information to professional automotive recyclers for integration into their inventory management systems.

U.S. Department of Energy Encourages ARA to Apply For Hybrid Vehicle Training Grant

The U.S. Department of Energy's Office of Energy Efficiency and Renewable Energy (EERE) recently announced that it was providing funds to support alternative fuel vehicle deployment initiatives. The objective of this funding opportunity is to create and implement high-impact and highly innovative approaches to increase the acceptance and deployment of alternative fuel vehicles. EERE proposes that this will be accomplished in part by funding three different "areas of interest" -- one of which is safety-related training and the automotive recycling industry was specifically noted in the EERE announcement as one industry that should receive such training.

ARA and Colorado Automotive Recyclers (CAR) member Eric Sumpter, who specializes in hybrid vehicle recycling at his facility in Denver, is working with ARA to apply for this grant opportunity. ARA just learned that EERE approved the association's "concept paper" that was required as a first step in the application process. In its concept paper, ARA noted that it would work with partners, including the ARA University, to develop and deliver training materials to educate professional automotive recyclers on safe and environmentally responsible practices for processing end-of-life hybrid-electric and battery-electric vehicles and the associated components of these vehicles. These training materials would be developed in a manner that would allow them to be easily adapted for use by towing operators, scrap metal processors, auto repair facilities and public safety officials.

In addition ARA proposed that this curriculum would be initially rolled out in the Rocky Mountain region as a pilot program and then revised as necessary before expanding out to other regions. The ARA University would also make the training materials avail-

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able online.

The full application for the awards ranging from \$250,000 to \$1,000,000 is due to EERE by October 1. Look here for future updates on this exciting funding opportunity.

GM Contracts with Third-Party Companies to Buy Recalled Ignition Switches from Automotive Recyclers

General Motors (GM) is reporting to industry press that the manufacturer is wading into new territory in the effort to find all of its recalled ignition switches. According to GM's Vice President of North American Customer Care and Aftersales, GM has "used extraordinary tactics that the company has never pursued before including contracting with third-party companies to find switches from salvage yards."

Not long after GM issued these statements, ARA became aware of notices being received by ARA members from a third party contractor explaining that it had been hired by GM to "coordinate the purchase and return of certain used parts, which are subject to a product safety ignition switch recall, from salvage yards." Information provided to the yards' parts sales managers not only included the make, model and year of the vehicles subject to the recall but also detailed the specific part numbers, which the letter stated, "are provided so the manager can identify the parts being recalled." It comes as no surprise to ARA and its members of course, that the manufacturer knows well the hurdles that professional automotive recyclers must routinely go through to correctly identify parts without specific part numbers. In the past several months, ARA has met with several automakers to discuss the need for professional automotive recyclers' access to parts numbers on a routine basis to correctly identify OEM recycled parts. Only with this information can recyclers determine the appropriate path for OEM recycled parts in the parts supply chain.

ARA continues to educate all stakeholders in the parts recall process about the unique and critical role,

which professional automotive recyclers play in deciding what happens to recycled OEM parts and how crucial it is for recyclers to have part numbers when making supply chain decisions. This issue will be central to the nation's automotive safety agenda for the foreseeable future and ARA will not stop in its efforts to compel the automobile manufacturer community to eliminate decades old data restrictions and provide professional automotive recyclers with access to the same part numbers that the automakers provide to their dealer networks, the insurance industry and the collision repair community.




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